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## T3i Group LLC Acquires Telecom Intelligence Group Division of Access Intelligence LLC

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PARSIPPANY, N.J., Aug 05, 2008 /PRNewswire via COMTEX/ -- T3i Group LLC, an investor-backed company formed by financier Richard Dorfman, announced today that it has acquired the Telecom Intelligence Group (TIG) division of Access Intelligence. The acquisition closed on Aug. 1, 2008.

TIG is a leading provider of market research, data, analysis, and consulting and advisory services to the telecommunications industry. It has a global client base and counts among its clients some of the world's largest telecommunications equipment manufacturers and service providers. TIG conducts its business through four operating units - Tarifica, TelecomTactics, TelecomWeb and InfoTech. Effective immediately, TIG's name has been changed to T3i Group.

T3i Group is a newly formed entity established specifically to make this acquisition. Its investors include Robert C.S. Monks, former Chairman of the Board of Institutional Shareholder Services (ISS); Dwight Allison, a former Board member of, and investor in, ISS; and James Heard, former CEO of ISS. They will join fellow investor Richard Dorfman on the new company's Board. Michael O'Neill and Susan Hobart, members of TIG's senior management team, are also investors in T3i Group and will be responsible for overseeing day-to-day operations along with John Lilley, who heads the London office, and Debra Baker, editor in chief of TelecomWeb.

"We are very excited about this acquisition because we see great opportunities to expand TIG's business around the globe," commented Dorfman, who is Managing Director of Richard Alan Incorporated and who will now serve as Chairman of T3i Group. Dorfman, in addition to his investment activities, is also founder of TransMedia Institute, a think tank dedicated to the study and analysis of the digital revolution occurring in the communications industry. He continued, "We believe T3i Group with its robust databases, mission-critical reports and thought-leading analysts is well-positioned, as a result of these rapid technological changes, to become an even more vital resource for industry participants in the years to come."

"The new investor group has extensive experience in successfully growing similar information companies, and we are confident that they will be able to help extend our business into new practice areas and geographic locations," said Michael O'Neill, who will serve as T3i Group's CEO.

Donald Pazour, CEO of Access Intelligence, added, "TIG was not a close strategic fit with the rest of our business, and we are pleased to announce its sale to T3i Group, whose investors have shown an ability to successfully grow and operate information industry companies. We will be maintaining a minority equity interest in the new entity."

### About T3i Group LLC

T3i Group is an investor-backed company that provides market research, data, analysis, and consulting and advisory services to the telecommunications industry. It conducts its business through four operating units: 1) InfoTech, which publishes reports that analyze shipment, revenue, market share and other pertinent data of importance to telecommunications equipment manufacturers; 2) TelecomTactics, which maintains a database of the features and functionality of major telephony systems; 3) Tarifica, which maintains a database of pricing-related information covering 400 telecommunications carriers operating in 130 countries; and 4) TelecomWeb (

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[www.telecomweb.com](http://www.telecomweb.com)), which is a content provider with an editorial staff who authors and posts timely telecommunications industry news stories every business day. The site also serves as T3i Group's primary delivery mechanism for transmitting its reports, analyses and data to subscribers.

T3i Group is headquartered in Parsippany, N.J., with additional offices in New York City, London and Cherry Hill, N.J.

About Access Intelligence

Access Intelligence ( [www.accessintel.com](http://www.accessintel.com)), a portfolio company of Veronis Suhler Stevenson, is a B2B media and information company headquartered in Rockville, Md., serving the energy, chemical, defense, aerospace and communications markets. Leading brands include The Energy Daily, Defense Daily, CableFAX, PR News and Media Industry Newsletters; ChemicalWeek, Chemical Engineering and Via Satellite magazines; the Chemical Economics Handbook and Process Economics Program research databases; and DaratechPLANT and LDC Forum events. Access Intelligence also produces the leading tradeshow for satellite executives and executive conferences for the chemicals market.

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